



Mark Young
New York Metro

February 26, 1997

To: Marshall Richards (revision letter)
Greg Mitchell
George Moulton
Nick Kuruc
Louann Alese (revision letter)
John Klein

Subject: Work-With Schedule (Revised / Mike will now join us)
(Marshall: changes are shown below / highlighted and underlined)

Dear Managers,

Listed below is a schedule for upcoming work-with's in your divisions.

Nassau Division:

Tuesday March 11: Meet at the Nassau Division Office (noon)
Rory, Mike & I will work retail with Marshall (omit Louann)
(Local Hotel that night / dinner for anyone that want's to join us)
Wed. March 12: I will work with Marshall/Louann (retail & reservation)
Set Rory up with a Sales Representative
Set Mike up with a Sales Representative
(Local Hotel that night / dinner with mgrs and two SR's)
Th. March 13: I will work with George until 2pm (whatever you have planned)
Rory will work with a Retail Representative until 2pm
Mike will work with a Sales Representative until 2pm.

Nick Kuruc:

Fri. March 14: Work-with Nick / Pathmark resets & new Quick Chek CTS.

North Jersey Division:

Tues. March 18: Rory, Mike and I will meet Greg, John and 2 SR's at the Newark airport Hilton (8am in the restaurant).
I will work with Greg and John. Rory and Mike each with a SR/TR's.
(Rory & I will stay at the Hilton Greg & John also if you prefer)
(dinner that night with the 5 of us and the 2 SR/TR's dinner/hotel)
Wed. March 19: I will work with Greg for the day
Rory will work with a Retail Representative for the day
(Mike will not be working in the division on the second day)

As in the past, these plans can be subject to change, however they look solid now.

Sincerely,
Mark Young
cc: Rory O'Rourke / Mike McHugh

51842 4266